

# K ]bX\_fUZh`]a `5``[ Äi . `B Yi Y`K ]bXfÄXYf gc f[ Yb `ZØf` \ ]hn][ Y `8 YV UhhYb °

→a `C VYfU``[ Äi `g]bX`bYi Y`K ]bX\_fUZhUb`U[ Yb`[ Yd`Ubhž  
XYbbcW`[ ]Vh`Yg`K ]XYfghUbX`XYf`W]hcmYbg`[ Y[ Yb`a Ò[ `]WXY  
@UbXgW UZhj YfgW UbXY`i b[ "



C VYfU``[ Äi ž`8Yi hgW`UbX`!`→a `5``[ Äi `hi`h`g]W`Yhk Ug`]b`GUWYb  
K ]bX\_fUZh` ; Yd`Ubh`g]bX`a Y`fYfY`K ]bXfÄXYfž`X]Y`XUg  
@UbXgW UZhjV]`X`dfÄ[ Yb`\_ÖbbhYb``8cW`b]W`h`U`Y`5bk`c`bYf`g]bX  
VY[ Y]ghYfh`j`cb`X]YgYf`9bhk ]W`\_i`b[ ``9]b][ Y`VYZØfW`hYbž`XUgg`X]Y  
bYi`Yb`K ]bX\_fUZhUb`U[ Yb`X]Y`a`U`Yf]gW`Y`?`i` `]ggY`j`YfgW`UbXY`b`  
K ]Y`X]Y`5``[ Äi`Yf`NY]hi`b[ `VYf]W`hYhž`\`Uh`XYf`F`Y[ ]cb`U`Y  
D`Ubi`b[`gj`YfV`UbX`f`F`DJ`Ł`5``[ Äi`Y]bYb`9bhk`i`fZ`j`YfÖZY`bh`]W`hž`XYf  
j`c`fg]Y`hž`XUgg`&ž`D`f`cnY`bh`XYf`:`Ä`W`Y`]b`XYf`F`Y[ ]cb`ZØf`K ]bX\_fUZh  
ni`f`J`YfZØ[`i`b[ `ghY`Yb`gc``9]b`6i`bXYg[`YgY`hn`nk ]b[`h`X]Y`F`Y[ ]cb`ž  
:`Ä`W`Y`b`ZØf`X]YgY`i`a`k`Y`h`Z`FY`i`b`X`]W`Y`9`b`Yf[ ]Ye`i`Y`Y`  
VYfY]hni`ghY`Y`b`"

8]Y`F`Y`gcb`Ub`n`Ui`Z`XYb`9`bhk`i`fZ`k`Uf`Y]bXYi`h][`.`8`Yf`F`DJ`Yf`\]Y`h`

+() 'GhY`i b[ bU\ a Yb'j cb'6Øf[ Yfbž?ca a i bYb'i bX'6Y\ ÒfXYb"  
: Un]h3' , VYf'%%\$ \$'I bhYfgWf]ZhYb'k i fXYb'[ YgUa a Y'hzi a '[ Y[ Yb  
XYb'K ]bX\_fUZhUi gVUi 'ja '5`[ Ài 'ni 'dfchYgh]YfYb" : ¥YbY'A Ufei Ufhž  
X]Y'; YgW\ÀZhgz\ fYf]b'XYg'F DJ ž'Yf\_`Àfhž'XUgg'U`Y'9]bk ÀbXY'Yfbgh  
[ Ybca a Yb'k YfXYbž'Ui W\k Ybb'a UbWY'6Yhfc ZYbY'X]Y  
Àgh\Yh]gWY': fU[ Y'bUW\XYf'< Àgg]W\Y]h'XYf'K ]bXfÀXYf'b]W\h  
VYfØW\_g]W\h[ hYb'k YfXYb"K ]W\h[ Yf'g]bX'gdYn]Z]gWY  
6YY]bhfÀW\h[ i b[ Yb'j cb'; fi bXghØW\_Yb'cXYf'XYf  
Hf]b\_k UggYfj Yfgcf[ i b[ "

## GhUbXcfhY'i bX'D`Ubi b[

K c'\_ÒbbhYb'X]Y'bYi Yb'K ]bXfÀXYf'Y][ Ybh]W\ghY\Yb3'8]YgY': fU[ Y  
VYgW\ÀZh][ h'b]W\h'bi f'X]Y'5bk c\ bYfž'gcbXYfb'Ui W\X]Y  
J YfUbhk cfh]W\Yb'XYg'F DJ "'5\_hi Y`k ]fX'Ub'XYf'¥Ybh]Z]n]Yfi b[  
[ YY][ bYhYf'GhUbXcfhY'[ YUfVY]hYhzi a 'V]g'&\$' ( '%ž, 'DfcnYbh'XYf  
5`[ Ài Yf': `ÀWY'ZØf'K ]bX\_fUZhUb`U[ Yb'Ui gni k Y]gYb"8 UVY]g]bX  
X]Y'; Ya Y]bXYbž@UbX\_fY]gY'i bX'GhÀXhY'ja 'C VYf! i bX'CghU`[ Ài  
gck ]Y' ]b'Ya dhYb'i bX'?Ui ZVYi fYb'Yb[ 'Y]b[ YVi bXYb"9]b  
GW\ fY]VYb'k i fXY'Ub'U`Y'fY'Yj UbhYb'; YV]Yhg\_ÒfdYfgW\UZhYb  
j YfgW\W\_hzi a 'a Ò[ `]W\Y'GhUbXcfhY'ni 'Yfi ]YfYb"

6Ygh]a a hY'?f]hYf]Yb'g]bX'XUVY]j cb'[ fc» Yf'6YXYi hi b[ "'Gc'a i gg  
VY]gd]Y`gk Y]gY'Y]b'A ]bXYghUVghUbX'j cb', \$\$'A YhYfb'ni  
K c\b[ YV]YhYb'[ Yk À\ f'Y]ghYh'k YfXYb"Ni gÀhn']W\k YfXYb  
K UggYfgW\i hn[ YV]YhY'i bX'6]chcdY'Ui g[ YgW\`cggYb"5i W\Y]bY  
Di ZYfncbY'j cb'\* \$\$'A YhYfb'ni 'K Y]'Yf']gh'j cf[ YgW\ f]YVYb"8]Y  
%\$!<!F Y[ Y'ž'X]Y' ]b'j ]Y'Yb'F Y[ ]cbYb'A ]bXYghUVghÀbXY'j cb  
nY\bZUW\Yf'K ]bXfUX\Ò\Y'YfZcfXYfhž[ ]h' ]b'J cffUb[ [ YV]YhYb'b]W\hž  
k Ug'X]Y'Gi W\Y'bUW\ [ YY][ bYhYb': `ÀW\Yb'Yf'Y]W\hYfh"

## 6Øf[ YfVYhY]`][ i b[ 'i bX'9b[ U[ Ya Ybh

9]bYg'XYf'nYbhfU'Yb'5b`Y[ Yb'XYf'F DJ ' ]gh'X]Y'9]bV]bXi b[ 'XYf  
6Øf[ Yf' ]b'XYb'D`Ubi b[ gdfcnYgg"8]YgY'5fh'XYf'6Øf[ YfVYhY]`][ i b[  
\Uh'XUg'N]Y'ž'j ]Y`Z`h][ Y'DYfgdY\_h]j Yb'ni 'gUa a Y'b'i bX'Y]b  
[ Ya Y]bgUa Yg'J YfghÀbXb]g'ZØf'YfbYi YfVUFY'9bYf[ ]Yb'ni  
Yb'hk ]W\_Y'bž'k ]Y'Yhk U' ]b'<YW\hg\Y]ja 'Ub[ YghfYVh'k ]fX"

2 ZYb h]W\_X]hgUfVY]hXi fW`8]g\_i gg]cbgZcfYb`i bX  
 ðZcfa Uh]cbgj YfUbghU`hi b[ Yb`\_ÒbbhY` \]Yf`j ]Y`F Ui a`ni f  
 9bhZU`hi b[ `V]YhYb`"9I dYfhYb`\_ÒbbhYb`X]Y`J cfhY]`Y`i bX  
 <YfUi gZcfXYfi b[ Yb`XYf`K ]bX!`i bX`Gc`UfYbYf[ ]Y`j YfXYi h]W\_Yb  
 i bX`XYb`5bk c`bYfb`F Ui a`Z0f: fU[ Yb`i bX`J cfgW`À[ Y`[ YVYbž  
 [ Ubn`]a`G]bbY`XYf`5bfY[ i b[ Yb`j cb`? U]`GW`Øhn"

⇒ J Yf`Ui ZX]YgYg`J\ fYg`a` ÒW`hY`A Ufei Ufh`X]Y`a` Ò[ `]W\_Yb` : `ÀW\_Yb  
 Z0f`K ]bX`fUZh`\_cb`\_fYh]g]YfYb`"8Yf`F DJ`a`i gg`V]g`&\$&+`a` ]bXYghYbg  
 %ž%DfcnYbh`XYf: `ÀW\_Y`Ui gk Y]gYbž`XUg`N]Y`j cb`%ž` `DfcnYbh`V]g  
 &\$` &`\_ÒbbhY`U`YfX]b[ g`Y]bYf`[ YgYhn`]W\_Yb`BYi VYk Yfhi b[  
 i bhYfnc[ Yb`k YfXYb` `XU`V`Y]Vh`gdUbbYbX`UVni k UfhYbž`k Y`W\_Y  
 @0gi b[ Yb`Y`hnh`]W`[ YZi bXYb`k YfXYb`"8]Y`? UfhYb`XYf`j cf`Ài Z[ Yb  
 Gi W`fÀi a`Y`i bX`X]Y`E`i U`]h`h`XYf`60f[ YfVYhY]] [ i b[ `k YfXYb`XUVY]  
 YbhgW\_Y]XYbXY` : U`hc`fYb`gY]b`"K ]W`h][ `]ghž`XUgg`X]Y`60f[ Yf]bbYb  
 i bX`60f[ Yf`b]W`h`bi f`[ Y`\`0fhž`gcbXYfb`Ui W`U`\_hj` ]b`X]Y  
 D`Ubi b[ Yb`Y]bVYnc[ Yb`k YfXYb"

8]Y`A`Y]bi b[ Yb`]b`XYf`F`Y`[ ]cb`g]bX`[ YhY]`hž`UVYf`Y]bYg`]gh`g]W\_Yf.  
 8Yf`K ]bX`XYf`J`Yf`ÀbXYfi b[ `k Y`h`Xi fW`XUg`5`[ `Ài ži bX`Yg`]Y[ h  
 Ub`XYb`60f[ Yfb`i bX`J`Yf`Ub`hk`cfh]W\_Ybž`[ Ya`Y]bgUa`Y]bYb`?`i fg`ni  
 Z]bXYbž`XYf`gck c`X]Y`6YX0fZb]ggY`XYf`A`YbgW\_Yb`U`g`Ui W`X]Y  
 5bZcfXYfi b[ Yb`Ub`Y]bY`bUW`X`U`h][ Y`Ni`\_i bZi`VYf0W`\_g]W`h][ h"

8YhU]`g	
Cfh	CVYfU``[ `Ài ž8Yi hgW`UbX
Ei Y`Yb	<ul style="list-style-type: none"> <li>• k k k "U``[ UYi Yf!nY]hi b[ "XY</li> <li>• k k k "a Yf_i f"XY</li> <li>• k k k "_U]!gW`i Yhn"XY</li> </ul>

6Ygi W\_Yb`G]Y`i bg`Ui Z.`bU[ !VUmYfb`"XY