

@i l i g`bYi `XYZ]b]Yfh. `F cgYk ccX`A ØbWXYb  
a ]h`%) i `F UVUhh`i bX`) \$\$`9i fc` ; i h\ UVYb`°

9bhXYW\_Yb`G]Y`XUg`\ ]ghcf]gWXY`F cgYk ccX`A ØbWXYb.  
@ l i f]ØgY`l bhYf\_ØbZhYž`\_i `]bUf]gWXY`? Øgh]WXY`hYb`i bX  
YI`\_i gjj`Y`5b[ YVchY`V]g`GYdhYa VYf`&\$&) "



? UfX]bU`! : Ui ` \ UVYf!GhfU» Y`%ž', \$' ' ' `A ØbWXYbž  
8Yi hgW`UbX`!K c`[ Y`hg` \ ]bž`k Ybb`Xi `XUg`6YghY`Ui g`XY]bYa  
A ØbWXYb!6Ygi W` \ YfUi g`c`Yb`k ]`gh3`9]b`[ Ubn` \ Y]» Yf`H]dd`]gh`XUg  
F cgYk ccX`A ØbWXYbž`XUg`g]W`U`g`dYfZY`\_hYf`5i g[ Ub[ gdi b`\_h`ZØf  
9bhXYW\_Yf`i bX`?i`\_hi`f`YV\ UVYf`Y][ bYh`GY]h`gY]bYf`9fØZbi b`[ `]gh  
Yg`XUg`YfghY`<chY`XYf`fYbca`a` ]YfhYb`A Uf`\_Y`]b`8Yi hgW`UbX`i bX  
ØVYfnYi [ h`a` ]h`Y]bYa`\_Y]bn][ Ufh][ Yb`A` ]l`Ui g` \ ]ghcf]gWXYf`DfUW`h  
i bX`a`cXYfbYa`\_@`l`i`g`5b`XYf`? UfX]bU`! : Ui ` \ UVYf!GhfU» Yž`bi`f  
Y]bYb`? UhnYbgdfi b`[ `j`ca`\_A`Uf]Ybd`Uhnž`XYa`\_J`\_hi`U`]Yba`Uf`\_hi`bX  
XYf`A`UI`ja`\_]`UbghfU» Y`Y`bhZYfbhž`]gh`X]Y`@U[ Y`i`bgW`U[ VUf"

5V`gcZcfh`\_ØbbYb` ; ÅghY`j`cb`j`cfhY` \ UZhYb`5b[ YVchYb`d`fcZ]h]YfYb`"  
8Ug`<chY`V]YhYh`V]g`5bZUb[ `GYdhYa`VYf`Y]bYb`gUZh][ Yb`%) i

DfY]gbUW`Ugg`gck ]Y`Y]b`<chY`[ i h\UVYb`j cb`%\$\$`9i fc`Z0f  
5i ZYbh\U`hYž`k Ug`Yg`Y]W`hYf`a UW`hž`g]W`Y]b`Gh0W`A 0bW`Ybg  
@ I i g`ni` [ 0bbYb`"8Yf`DfY]g`Z0f`Y]b`Y`B UW`h`ghUfhYh`VY]`+\* \$`9i fc`  
Y]b`[ i hYg`; YgW`ÀZh`Z0f`U`"Yb`Yž`X]Y`XUg`6YgcbXYfY`gi W`Yb`"K Yf  
Yg`g]W`f]W`h][`[ i h`[ Y\Yb`UggYb`a 0W`hYž`\_Ubb`Ui W`[ fc`»n0[ ][ Y  
Gi ]hYb`Vi W`Ybž`X]Y`g]W`gck c`\`Z0f`; Ua ]`Yb`U`g`Ui W`Z0f  
@Ub[ nY]h[ ÀghY`Y][ bYb`"

## @ I i g`i bX`? ca Zcfh`]a`Ni gUa a Ybgd]Y`

⇒ **FcgYk ccX`A 0bW`Yb`**\_ca a Yb`U`hY\fk 0fX][ Y`5fW`]hY`\_hi f  
Ui g`XYa`i`%,`"U\`f\i bXYfhi`bX`a cXYfbY`5\_nYbhY`ni gUa a Yb`"A ]h  
]bg[ YgUa`h`+`N]a a Yfb`i bX`) -`Gi ]hYb`]b`fYghUi f]YfhYb  
\]ghcf]gW`Yb`; YVÀi XYb`V]YhYh`XUg`<chY`Y]b`gh]`j c`Yg`5a V]YbhYž  
XUg`ni a`J Yfk Y]`Yb`Y]b`ÀXh`"K ]Y`Y]b`Y`C UgY`XYf`Fi`Yž`X]Y  
[ `Y]W`nY]h][`XUg`9bhXYW`\_Yf`Yfn`Ub`gd]W`hž`gcf[ h`X]Y`5ha`cgd`ÀfY  
XUZ0fž`XUgg`g]W`Y`YXYf`; Ugh`k ]`\_ca a Yb`Z0`h`"

8 Ug`\_i`]bUf]gW`Y`5b[ YVch`Àggh`YVYbZU`g`\_Y]b`Y`K 0bgW`Y`cZYb`i`b  
XYf`6fUggYf]Y`7I J @@@`G`k ]fX`U`dYb`ÀbX]gW`Y`?0W`Y`gYfj ]Yfhž`X]Y  
hÀ[ `]W`]\fY`H0fYb`0Zb`Yh`"; 0f`7cW`\_hU]`]]YV\UVYf`ghY`h`X]Y`6Uf  
A cbhYn`VYfY]hž`Ub`XYf`G][ bUhi`fY!7cW`\_hU]`g`\_fY]Yfh`k YfXYb`"B UW`  
Y]bYa`Ui ZFY[ YbXYb`HU[ `]b`XYf`GhUXh`ÀXh`XUg`5gUmU`GdU`Ui Z  
%"`\$\$`E`i UXfUha`YhYfb`a ]h`6Y`UbX`i b[ gfÀi a Ybž`GUi bYb`i bX  
Y]bYa`i`bYbdcc`ni`f`9bhgdUbbi b[ `Y]b`"9]b`a cXYfbYg  
:]hbYggghi`X]c`fi bXYh`XUg`i a ZUb[ fY]W`Y`5b[ YVch`UV`"

## I a k Y`hZfYi bX`]W`Y`Ub fY]gYb

: 0f`X]Y`5bfY]gY`Ya`dZ]Y`\`h]g]W`X]Y`8Yi hgW`Y`6U`bž`X]Y`b]W`h`bi`f  
VYei`Ya`ž`gcbXYfb`Ui W`i a k Y`hZfYi bX`]W`Y`]gh`<]Yf`\_Ubbgh`Xi  
ni XYa`j cb`GdUfdY]gYb`dfcZ]h]YfYbž`k cXi fW`Y]bY`5bfY]gY`]bg  
I bgYfY]bn[ fc`»Ufh][`Ui`Z`X]Y`[ Ubny`; Ua ]`Y]j`YfhY]`h`k YfXYb`\_Ubb`  
9]b`k Y]hYfYf`D`i`gdi`b`\_h[ ]Vh`g`Z0f`X]Y`@U[ Y`]b`i`ba ]hY`VUfYf`B`À`Y  
ni a`**A Uf]Ybd`Uhn`i** bX`U`Y`f`Y]`6ci`h]ei`Yb`gck ]Y`k Y`hVY`\_UbbhYb  
A`i`gYYbž`X]Y`X]Y`I a [ YVi b[ `VYfY]h`À`h`"

8 ]Y`6Yk`Yfhi`b[ Yb`Z0f`XUg`FcgYk ccX`A 0bW`Yb`gd]fYW`Yb`YVYbZU`g`

Z0f'g]W ž'a ]h'Y]bYf'gc`]XYb`BchY`j cb`- ž%`j cb`(`, ' `; ÅghYbž  
k Å\fybX`XYf`8i fW`gW`b]hgdFY]g`Z0f`@ | i g\chY`g`]b`A 0bW`Yb`VY]  
Yhk U`(%&ž`%`9i fc`dfc`BUW`h`Y[ h`K Yf`U`gc`Ui ZXYf`Gi W`Y`bUW`  
Y]bYa`Y]bXfi W\_gj c``Yb`9f`YVb]g`]b`XYf`VUmYf]gW`Yb  
@UbXYg\Ui dhghUXh]ghž`\Uh`VY]a`FcgYk ccX`\_Y]bY`ZU`gW`Y`K U\`  
[ YhfcZYb"

|         |  |
|---------|--|
| 8YhU]`g |  |
| Cfh     | ?UfX]bU`!:`Ui` \`UVYf!GhfU»Y`%ž`,`\$`'``'<br>A 0bW`Yb`ž`8Yi hgW`UbX  |
| EiY`Yb  | <ul style="list-style-type: none"> <li>• fY]gYhcd]U"XY</li> <li>• k k k "fcgYk ccX\chY`g"WŁa</li> <li>• k k k "Vcc_]b[ "WŁa</li> </ul> |

6Ygi W`Yb`G]Y`i bg`Ui Z.`bU[ !VUmYfb"XY